

# **Benchmarking Volatility, Trend Following and Tail Risk Strategies:**

**A volatility and tail risk investment manager's perspective on what might be appropriate frameworks within which to evaluate these strategies.**

# What makes an effective benchmark?

**Unambiguous**

**Investable**

**Measurable**

**Appropriate**

**Reflective of current investment opinions**

**Specified in advance**

*Courtesy CFA Institute*

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**Most benchmarks exist to create a risk-premia-return baseline upon which alpha generation may be evaluated.**

# Equities Benchmarking

# Monetizing equity risk premia...



When an investor monetizes the risk premia attached to equities, they receive compensation for taking the risk as a combination of capital gains, dividends etc.

Good benchmarks reflect the cumulative build of an exposure to both.

# It is not a straight line...



**With the arrival of new information, a self-organized criticality phase, or both, the risk premia adjust, sometimes dramatically. Sometimes, wider, sometimes, narrower.**

**So what risk premia are volatility,  
trend following and tail risk  
strategies harvesting...?**



**There is some confusion...**

# What do these strategies do?

Most investment strategies are compromised of a range of methods used to “harvest” risk premia across asset classes, geographies and investment strategies (exotic risk premia).

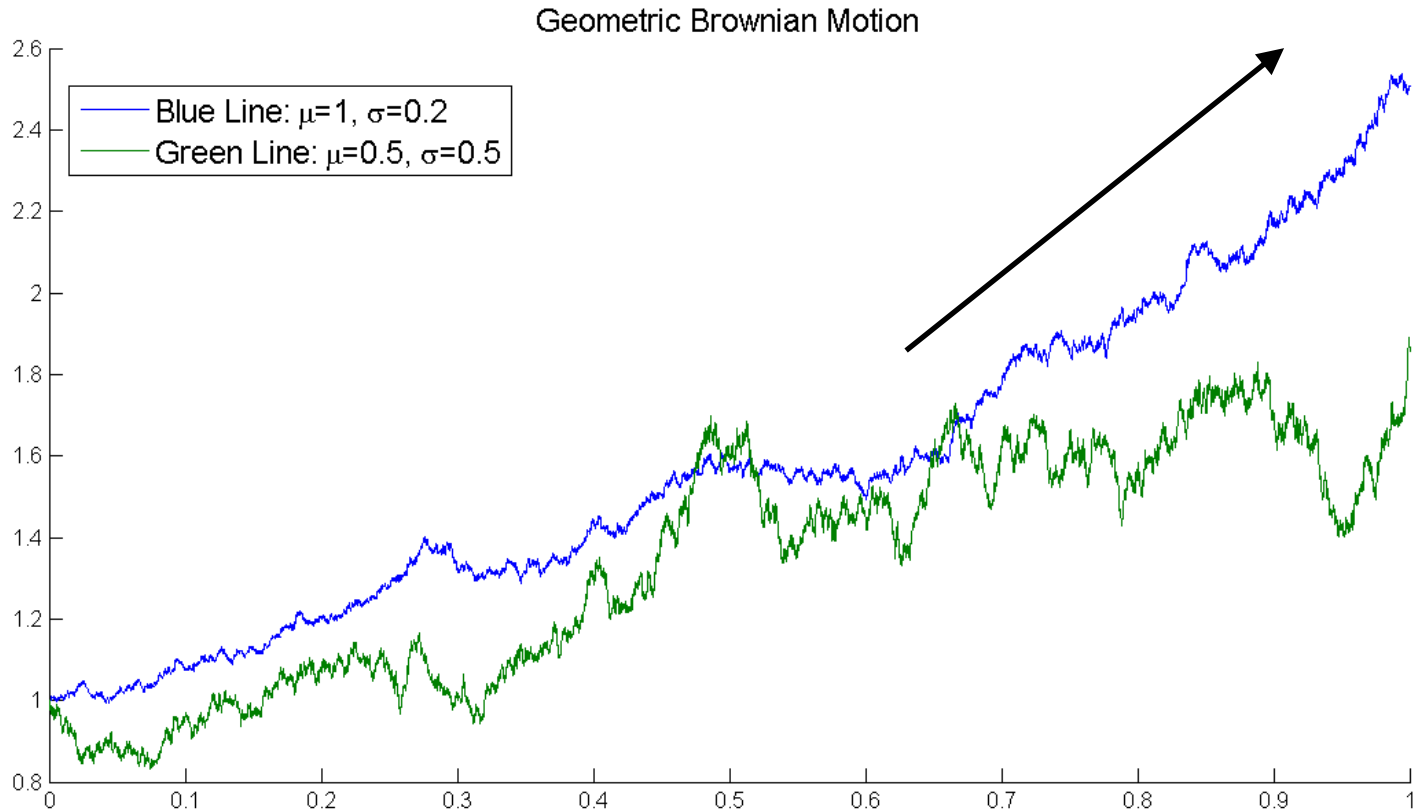
The two things that volatility, trend-following and tail risk all have in common?

***They monetize the change in risk premia, and the uncertainty around that change.***

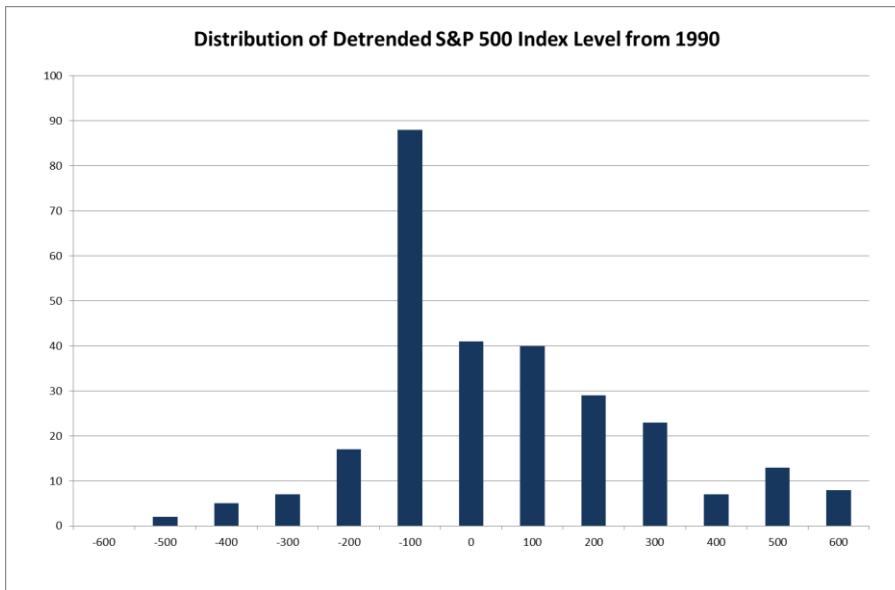
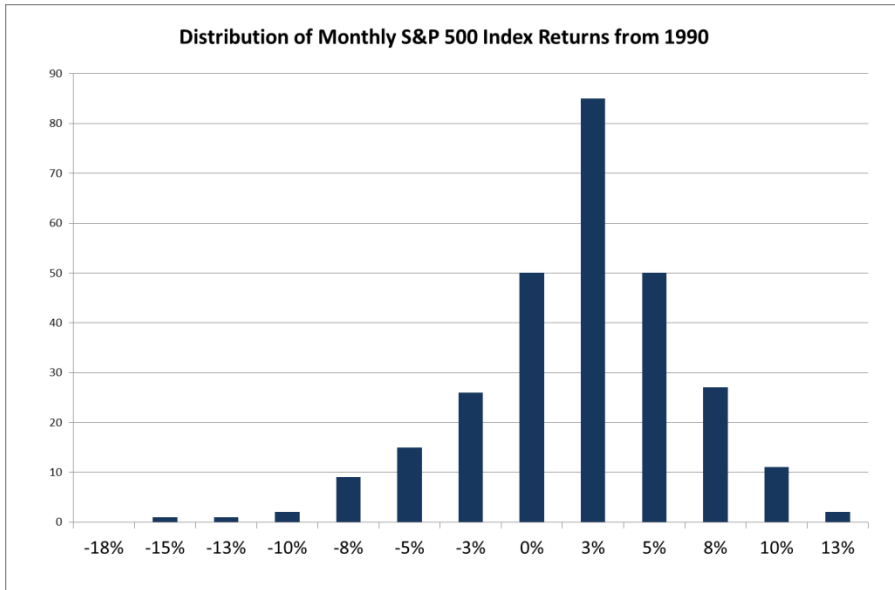
**Each tends to be combination of a range of harvesting techniques...**

**Let's gets some clarity...**

The blue line is smoother but goes further.  
The green line does not go as far...and is “noisier”.



Source: [http://en.wikipedia.org/wiki/Geometric\\_Brownian\\_motion](http://en.wikipedia.org/wiki/Geometric_Brownian_motion)



**Same index, different-looking distributions.**

**It is important to distinguish between:**

**The ‘tails’ in terms of price.  
(drift-related)**

**The ‘tails’ in terms of change-in-price.  
(volatility-related)**

**Source of charts: Bloomberg accessed on 12<sup>th</sup>  
May 2013**

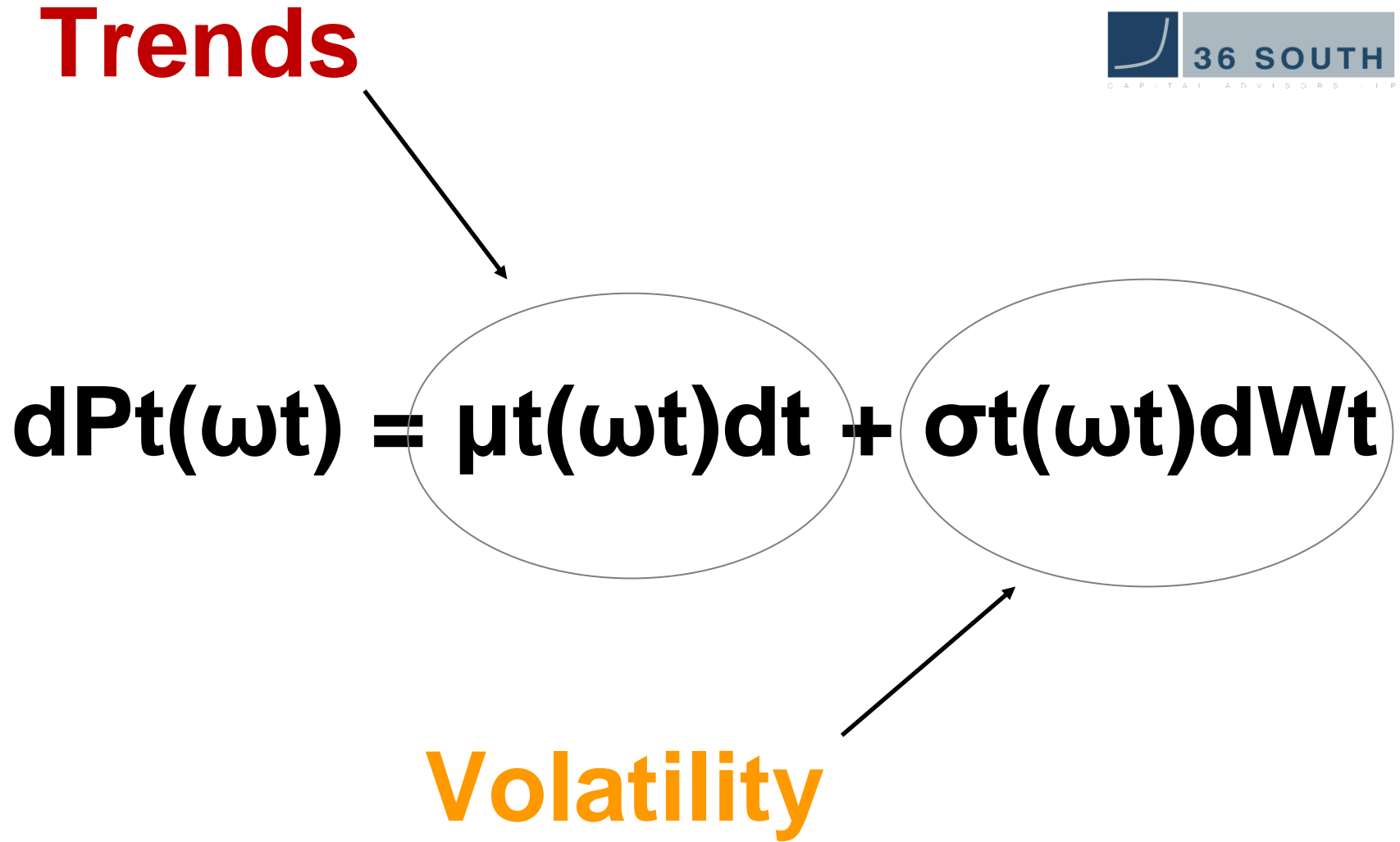
# Drift


$$dP_t(\omega t) = \mu_t(\omega t)dt + \sigma_t(\omega t)dW_t$$


## Brownian Process

The standard description of price dynamics in financial mathematics – the stochastic process.

# Trends



The diagram illustrates the components of the Ito process equation. The word "Trends" is written in red at the top left. An arrow points from "Trends" to the first term of the equation,  $\mu_t(\omega t)dt$ , which is enclosed in a white oval. The word "Volatility" is written in orange at the bottom center. An arrow points from "Volatility" to the second term of the equation,  $\sigma_t(\omega t)dW_t$ , which is also enclosed in a white oval. The full equation is  $dP_t(\omega t) = \mu_t(\omega t)dt + \sigma_t(\omega t)dW_t$ .

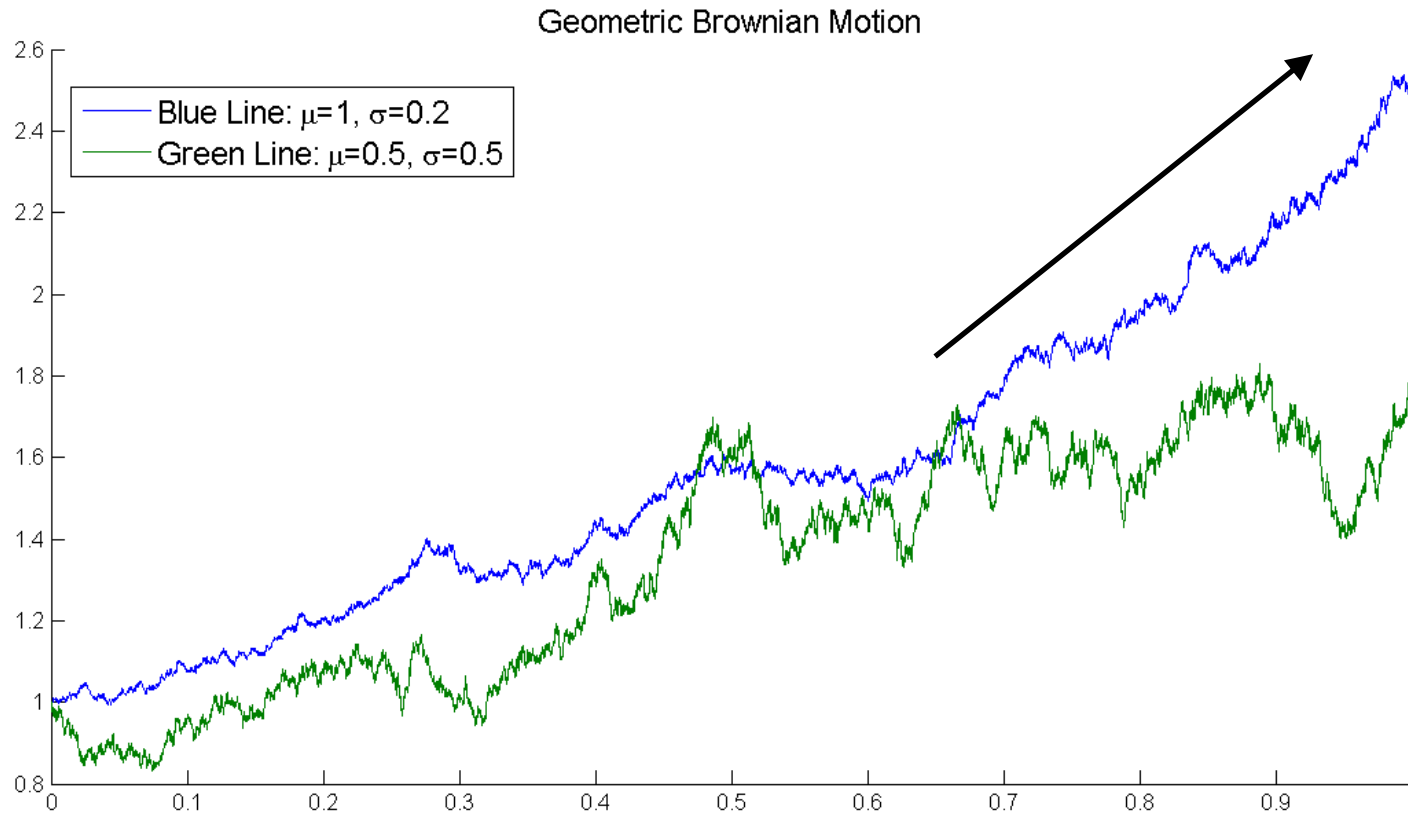
$$dP_t(\omega t) = \mu_t(\omega t)dt + \sigma_t(\omega t)dW_t$$

Volatility

The standard description of price dynamics in financial mathematics – the stochastic process.



The blue line has lower volatility, but greater drift.  
This could be a tail event also (in price terms).

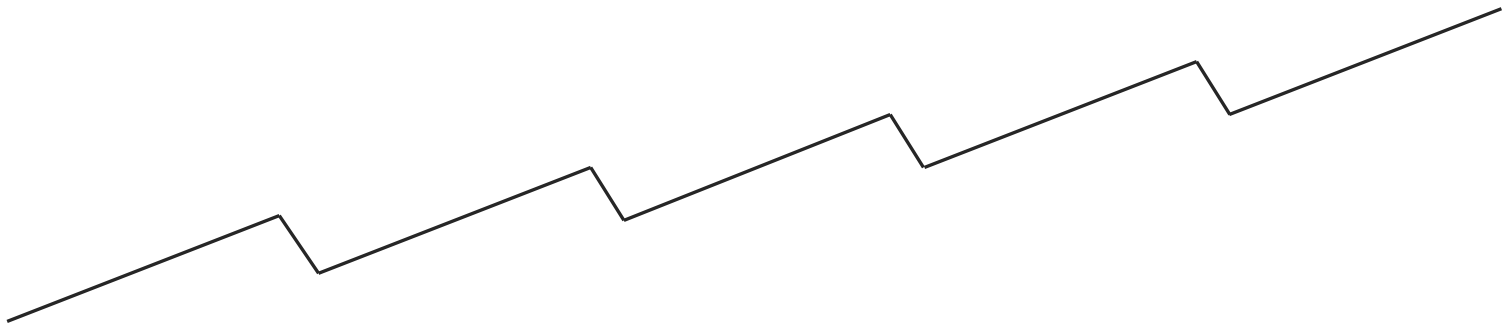


Source: [http://en.wikipedia.org/wiki/Geometric\\_Brownian\\_motion](http://en.wikipedia.org/wiki/Geometric_Brownian_motion)

**What differentiates these strategies?**

# What differentiates these strategies?

**Trend-following strategies (CTAs) monetize the **drift** of markets, either that generated as a result of risk-premia monetization (e.g. equity bull markets), or changes in risk premia (e.g. extended equity bear markets).**



What differentiates these strategies?

**Volatility strategies monetize the random (Brownian) process around the markets' indecision as to the appropriate level of the risk premia, and the uncertainty around that randomness.**



What differentiates these strategies?

**Tail risk strategies, when implemented using options, contain elements of both.**



**What drives their performance?**

What drives the performance of these strategies?



**Risk premia monetization – the trend associated with capital gains.**

What drives the performance of these strategies?

**Changes in the risk premia –  
directional moves outside the long  
cycle drift expected of the risk  
premia.**

**The market changes its view of the  
long run expected return.**



What drives the performance of these strategies?

**Indecision around the appropriate level of risk premia e.g. should it be 5%, or 6%, or 4%?**

**Market oscillations creating realized volatility of the underlying.**

What drives the performance of these strategies?

**Uncertainty around the change  
pathway of risk premia.**

**e.g. implied volatility**

## Indecision + Uncertainty

Should the expected return be 5%, or 6%?

Expected return = 5%

**Revenue falls to 50**

New information – expected return at current pricing is 2.5%. Market must fall.

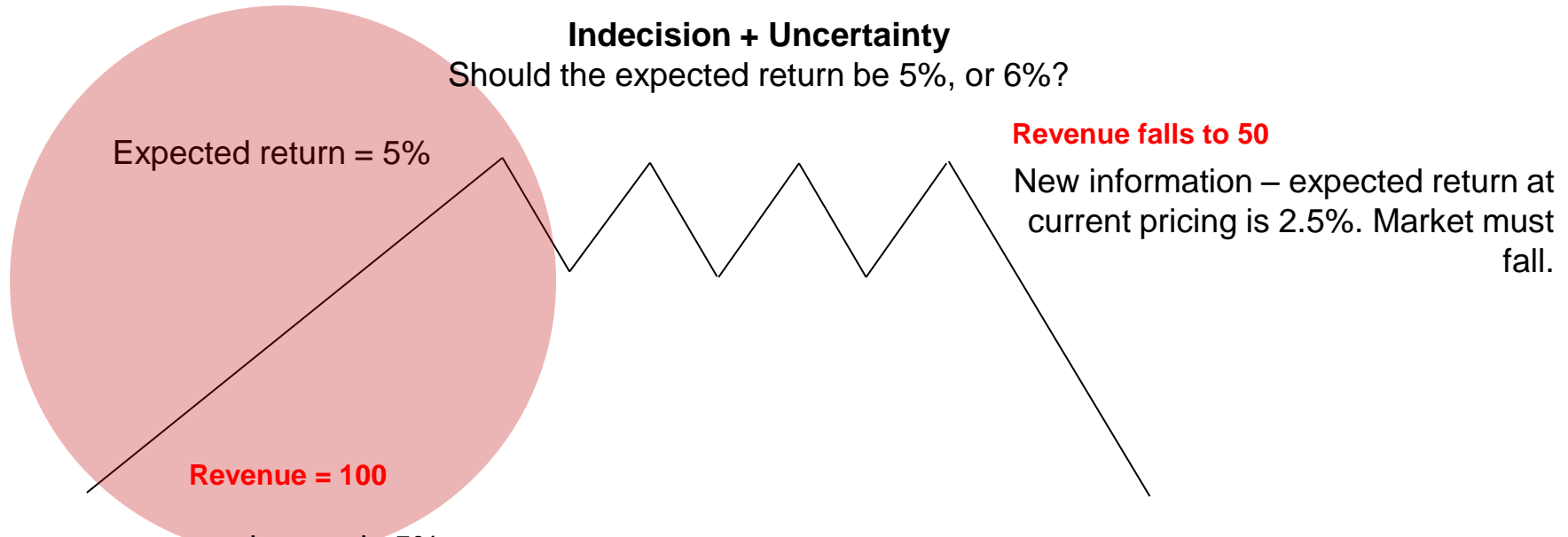
**Revenue forecast 100**

Long run expected return is 5%.  
Current expected return = 10%.  
Market must rally to equilibrium.

Market falls to take it back to equilibrium  
pricing of 5% long run expected return.

**Indecision + Uncertainty**

Should the expected return be 5%, or 6%?



Expected return = 5%

Revenue = 100

**Revenue falls to 50**

New information – expected return at current pricing is 2.5%. Market must fall.

Long run expected return is 5%.  
Current expected return = 10%.  
Market must rally to equilibrium.

Market falls to take it back to equilibrium pricing of 5% long run expected return.

**Standard risk premia monetization, trend following, and short volatility strategies do well as the risk premium contracts.**

**Indecision + Uncertainty**  
Should the expected return be 5%, or 6%?

Expected return = 5%

**Revenue falls to 50**

New information – expected return at current pricing is 2.5%. Market must fall.

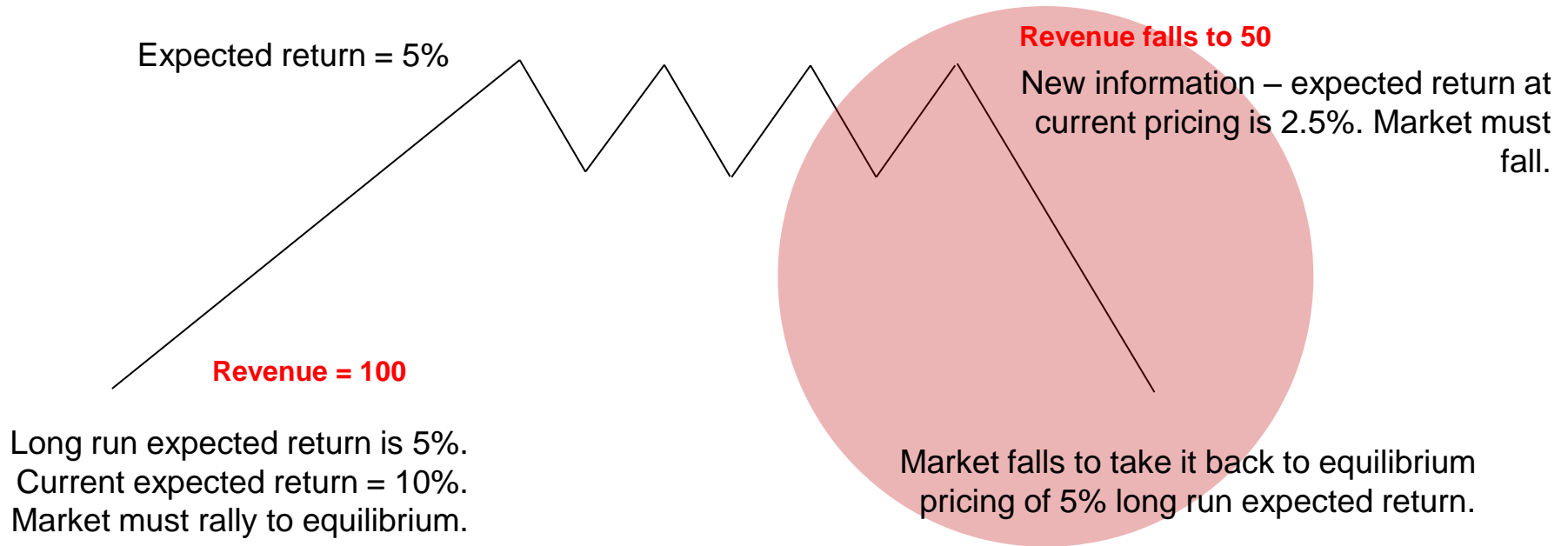
**Revenue = 100**

Long run expected return is 5%.  
Current expected return = 10%.  
Market must rally to equilibrium.

Market falls to take it back to equilibrium  
pricing of 5% long run expected return.

**Short volatility strategies do well here but trend-following and long volatility strategies don't.**

**Indecision + Uncertainty**  
Should the expected return be 5%, or 6%?



**Long volatility strategies do well with the unexpected information. Long tail risk and trend-following strategies do well if the move extends. Risk premia harvesting strategies suffer.**

# The sensitivity of strategies to harvesting risk premia...

	<b>“We call it...”</b>	<b>Short Volatility</b>	<b>Trend-Following (theoretical)</b>	<b>Short Tail Risk</b>
<b>Risk premia monetization</b>	<i>Normal markets</i>	Positive	Positive/Negative	Positive
<b>Change in risk premia</b>	<i>Big trends</i>	Negative	Positive/Negative	Negative
<b>Indecision around risk premia pricing</b>	<i>Choppy markets</i>	Negative	Positive	Negative
<b>Uncertainty of Indecision</b>	<i>Increased Implied Volatility</i>	Negative	Negative	Negative
<b>Gap Risk</b>	<i>Sudden large price changes</i>	Negative	Positive	Negative

# The sensitivity of strategies to being short risk premia...

	<b>“We call it...”</b>	<b>Long Volatility</b>	<b>Trend-Following</b>	<b>Long Tail Risk</b>
<b>Risk premia monetization</b>	<i>Normal markets</i>	Negative	Positive + Negative	Negative
<b>Change in risk premia</b>	<i>Big trends</i>	Positive	Negative	Positive
<b>Indecision around risk premia pricing</b>	<i>Choppy markets</i>	Positive	Positive	Positive
<b>Uncertainty of indecision</b>	<i>Increased Implied Volatility</i>	Positive	Negative	Positive
<b>Gap Risk</b>	<i>Sudden Large Price Changes</i>	Positive	Negative	Positive



**Recognize which side of the risk premium distribution is being monetized...**

**Is the strategy long or short the risk premium?**

# Monetizing equity risk premia...



When an investor monetizes the risk premia attached to equities, they receive compensation for taking the risk as a combination of capital gains, and dividends.

Good benchmarks reflect the cumulative build of an exposure to both.

# A strategy diversification to smooth out the returns...but has a negative expected return...



**The Dow Jones Credit Suisse Dedicated Short Bias Hedge Fund Index. The strategy is to maintain net short as opposed to pure short exposure. Short biased managers take short positions in mostly equity and derivatives.**

**So what should the benchmark be  
for a volatility strategy...?**

**If a short volatility strategy, it should reflect the return generated from harvesting both the market's indecision as to the appropriate level of a risk premium, and the risk premium attached to that indecision (implied volatility).**

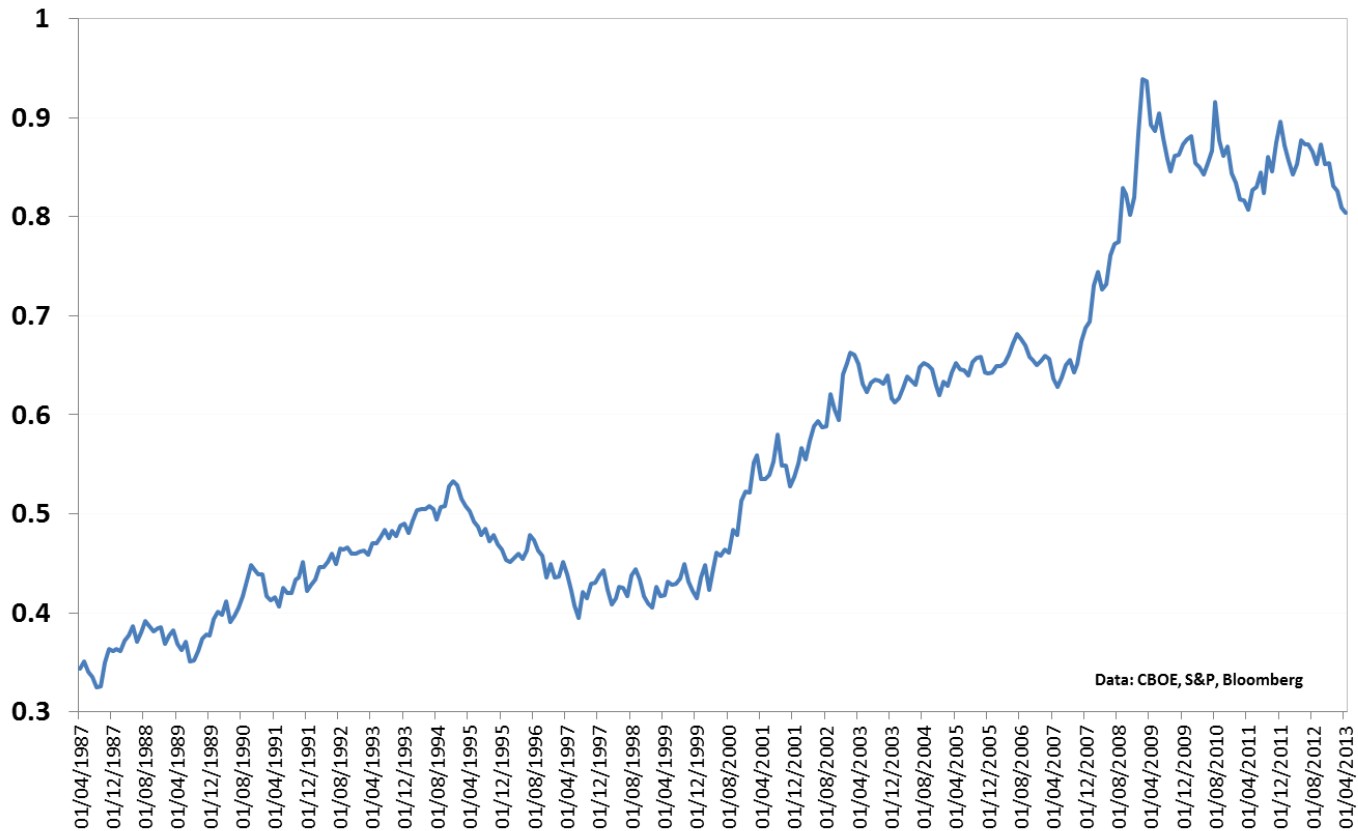
**Does a volatility risk premium exist?**

# Performance of the CBOE put-write strategy since 1987...



The outperformance of the put-write strategy against the S&P500 index indicates there is a risk premium to harvest.

Ratio of CBOE Put-Write Strategy Performance to S&P 500 Index

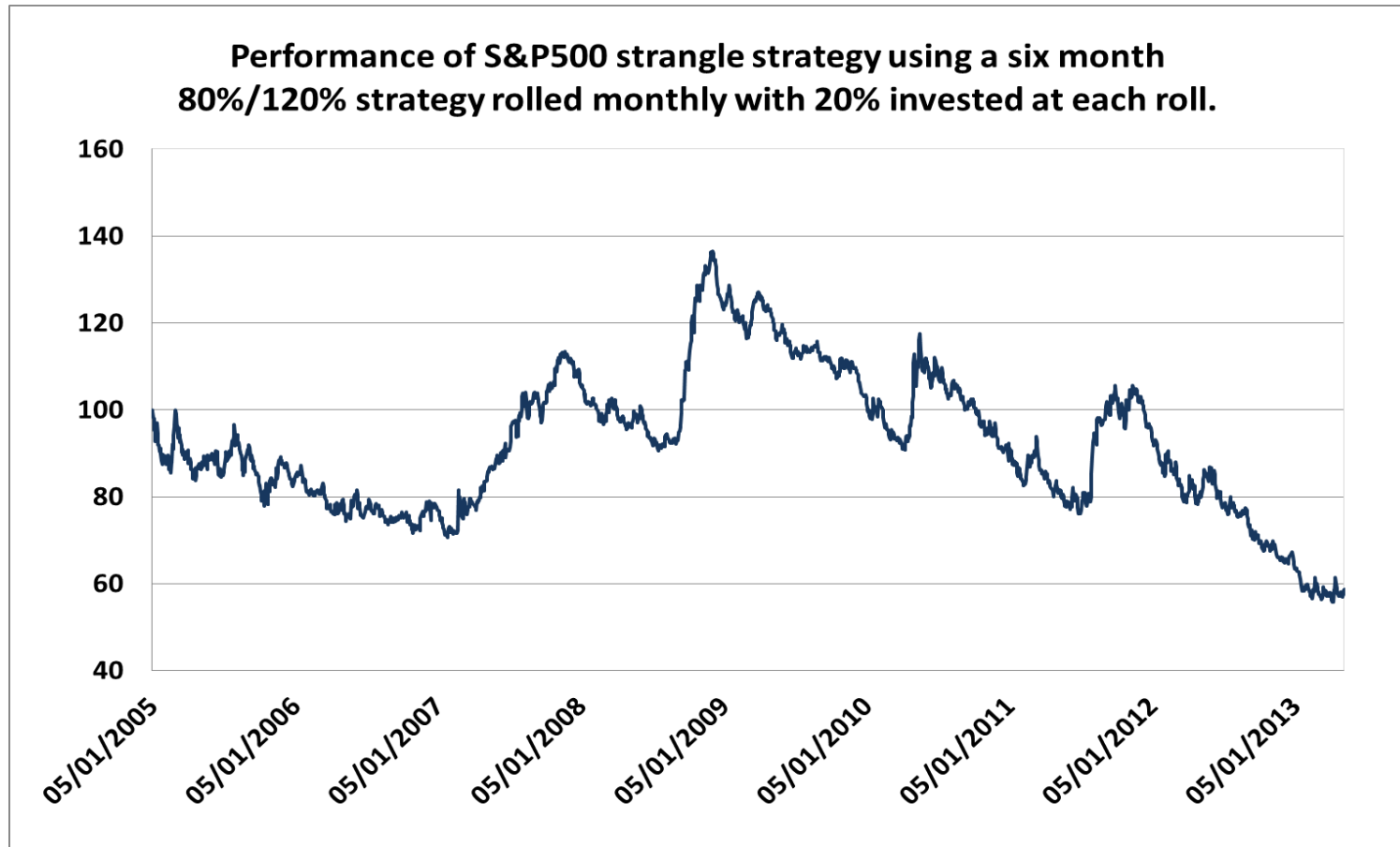




**So a strategy based on taking a structurally-opposed position would have a negative expected return?**

**If a long volatility strategy, it should reflect the cost generated from paying the risk premium attached to volatility.**

**It is pretty clear there is a negative expected return for those strategies that are long the tails through volatility exposures....**



Source of charts: Bloomberg accessed on 12<sup>th</sup> May 2013

**Benchmarking volatility, trend-following and tail risk strategies requires the creation of style benchmarks.**

**It is important to understand which components of the strategy are long or short the underlying risk premia.**

**The style benchmarks will be a composite of easily replicated strategies that replicate the payoff of each of the drivers of returns across these strategies.**

**These are:**

**Structural Expected Return (Drift)**  
**Trend Magnitude (Change in Drift slope)**  
**Realized Volatility (Indecision)**  
**Implied Volatility (Uncertainty of Uncertainty)**

# **TAIL RISK HEDGING: THEORY & PRACTICE**

**“Benchmarking Volatility, Trend Following  
and Tail Risk Strategies”**

**Risk Books/Incisive Media**

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